## Study Skills Course Milestones for Students

Please fill in sheets outlining what subjects/topics activities should be covered/completed by when.

This will inform students on what they need to focus on throughout their study skills period.

## Course Title: BUSINESS MANAGEMENT Level: ADVANCED HIGHER

Month	Work to be covered/Topics/Activities/Assignments
June/July	Induction
	AH Command Words and use of these with Higher topics
	THE EXTERNAL BUSINESS ENVIRONMENT:
	Multinational and Transnational Companies
	Reasons for Growth of Companies
	Transfer Pricing
	Foreign Control of the Economy
	Effects of FDI on Home and Host Countries
	European Union
	European Monetary Union
	Social Chapter
	EU Enlargement
	ASEAN and China
August	Current Business Issues - Business Ethics and Corporate Social Responsibility,
	Environmental Policies, Technological Developments
	Past Paper Questions - Multinational and Transnational Cos, EU and Current
	Business Issues
September	Research an organisation for External Environment Unit Assessment
	THE EXTERNAL ENVIRONMENT UNIT ASSESSMENT
	THE INTERNAL BUSINESS ENVIRONMENT
	The Role of the Manager - Classical and Human Relations School and Neo Human
	Relations School Theorists
	<ul> <li>System and Contingency Theories</li> </ul>
October	<ul> <li>Leadership Styles - Trait, Style and Contingency Theories</li> </ul>
CETODEI	<ul> <li>Factors which Influence Leadership Style</li> </ul>
	<ul> <li>Qualities of a Leader</li> </ul>
	<ul> <li>Advantages/Disadvantages of Good/Bad Leaders</li> </ul>
	<ul> <li>Equal Opportunities - The Equality Act 2010</li> </ul>
	<ul> <li>Discrimination and the Right to Complain</li> </ul>
	<ul> <li>Legitimate Aims and Justifications for Exceptions</li> </ul>

November	Role of Teams:
november	<ul> <li>Formal and Informal Teams</li> </ul>
	<ul> <li>Stages of Team Development</li> </ul>
	<ul> <li>Characteristics of Effective Teams</li> </ul>
	<ul> <li>Belbin's Team Roles</li> </ul>
	<ul> <li>Group Processes and Procedures</li> </ul>
	<ul> <li>Team Conflict/Team Building</li> <li>Costs and Benefits of Team Working</li> </ul>
	<ul> <li>Evaluating Team Performance</li> </ul>
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	Time and Task Management: <ul> <li>Time Stealers</li> </ul>
	<ul> <li>Aids to Task Management</li> <li>Eisenhower Matrix</li> </ul>
	SMART Target Setting
N	Monitoring and Controlling Targets
December	Managing Change:
	Factors Causing Change
	Force Field Analysis (Kurt Lewin)
	Stages of Change - The Six Step Process
	Benefits of a Change Management Programme
	Factors to be Addressed during Change
	Resistance to Change
	The Impact of Groups on Change
	• Approaches to Managing Change - Directive, Action-Centred, Piecemeal Initiatives,
	Participative
	Change Agents
	INTERNAL ENVIRONMENT UNIT ASSESSMENT
	EVALUATING BUSINESS INFORMATION:
	Critical Path Analysis
	SWOT Analysis
	Financial Accounts Analysis
	EVALUATING BUSINESS INFORMATION UNIT ASSESSMENT
January	Revision for Prelim - Section 1 Case Study and Qs; Section 2 Qs
	• PRELIM
February	COURSE ASSIGNMENT:
/	<ul> <li>Choose business organisation and a topic from the course to focus on</li> </ul>
	• Conduct research/analysis and write up a Business Report (max 3500 words)
March	Complete Business Report by the end of term
April	<ul> <li>Revision using past papers</li> </ul>
<b>r</b> · · ·	Study Skills Course
	Directory of Support Resources
	Unectory of Support Resources

Please fill in details below outlining what support is available for students completing this course. Please include on-line resources, books and details of revision sessions. If appropriate match the resource to the topics in the milestone calendar.

Resources	Topic/Activity/Assignment
TEXTBOOKS/NOTES ISSUED BY SCHOOL:	
All course resources and weekly work planners are in the Shared Documents area and on GLOW.	
Course Notes are issued for each unit of work.	
They can borrow the Business Studies textbook from the department.	
Scholar website has good resources	
TEXTBOOKS THEY CAN BUY THEMSELVES:	
Scholar Study Guides - External Business Environment and Internal Business Environment	